
Startup 1, presented by Business Angels Connect, from The Netherlands



B2C Invisible aligner treatments- fully remote with Telemedicine software

As an E-Health start-up, we offer invisible aligner treatments through a completely digitized process. We use the EU telemedicine directive, whereby treatments are performed remotely without physical appointments. This allows us to reduce our costs so much that we can offer it for almost half the market price. With almost 100 satisfied customers in 2 countries, we validated that people are happily willing to undergo remote treatment and feel secure enough to buy a dental treatment online.

Key factors that make this proposition so attractive is that: it is super scalable throughout Europe due to the high digitization factor and there are a lot of future revenue streams with both the technology and up/cross-sell products. We are looking for a €450k investment to further scale from our current markets (Netherlands & Germany), and to further develop our IT infrastructure to implement automatic- teeth assessment and treatment monitoring together with automatization in workflow to optimize resources.

Funding sought: €450k from Angels with the following profile: 1) Dental industry knowledge, 2) entrepreneurial experience with rapidly scaling business internationally, 3) strong connections for supporting future investment rounds. Already 150k previous investment, close to 100k revenue, huge TAM (total addressable market). Multiples accustomed in the market are 8-15x 1 full year revenue. Our forecasted total 1 year revenue in March '22 (launch was March '21) is 650k.

Startup 2, presented by Italian Angels for Growth



A revolutionary new event and dating platform

Meet the new digital platform where single people can have fun by meeting in real life in private events. Thousands of people who don't know each other can participate in gender-balanced, curated events organized by other users (hosts). Users pay to participate in events, hosts get paid. Our platform keeps a ~25% fee. **After organizing more than a hundred events and getting feedbacks from more than 1000 customers, we know our customers love our product: it changes their lifestyle and social life for the better.** Our dedicated and motivated founding team has strong experience in the events, marketplace and & e-commerce sector, and comprise talented algorithm and computer engineers.

We are looking for a Series A funding round to expand in Europe and hire new talent, with €1m for international business angels.

Startup 3, presented by Business Angels des Grandes Ecoles, France

Les Business *Angels*
des Grandes Ecoles

Full EV Charging Ecosystem

Invented and designed in France by a serial inventor/entrepreneur, this French-based company has developed a full ecosystem for the world of EV charging. **Unlike any other in its field, this start-up manufactures a beautifully designed and robust smart charger that allows drivers to locate and reserve their charge in advance and to pay easily with a smartphone.** The charger owner can set prices easily and flexibly and monetize by valorizing each transaction. Using their cutting-edge pairing and e-roaming solutions, managing electricity use, data and other marketing options is easy - generating massive revenue opportunities.

Amount to raise: €2m in total (1m already raised), with a valuation of 5 m EUR. Angels sought with experience and network in Cleantech / Emobility / Energy and /or Industrial partners.

Startup 4, presented by BAN Vlaanderen, Belgium



Unique Saas solution to build better business events.

Business Events are a fundamental part in the Marketing Strategy for B2B companies. They come at a high cost and the full potential is unused. B2B companies invest in Event marketing to build better relations between sales and their customers and prospects. Business events range from trainings over seminars & fairs to hospitality and can be small or large (10-1000's). The right content is important, getting the right guests is key. Too often the same guests show up, not necessary the A-customers you would like to have or even worse empty seats. They are not only a missed opportunity, it is also reputational damage for you and your brand. We help you to get the right customers to your events and allows sales to engage with them. The hassle free process saves time and money for sales and marketers and makes the ROI of event marketing measurable.

We have built traction with 35 customers and 200K€ ARR in first year of trading, with strong retention and growing further during COVID. The non-stop sales effort has put us in the starting blocks for the post COVID era with a ARR pipeline of 500K EURO. We are looking for international angels to reach 1000 customers and an ARR of 7.5m € by 2026.